



**Our work to date has been extensive and varied. We have provided strategic reviews and detailed option appraisals for many clients across the UK, including RSLs, ALMOs and local authorities. Our first step is always to develop our detailed methodology with the client project team, typically to include three broad work stages; Research and Consultation; Option Development and Appraisal; Delivery Planning and Strategy Development.'**

## OUR OPTION APPRAISAL SERVICES

- Detailed analysis of existing stock, property and physical scheme characteristics
- Detailed review of existing liabilities / expenditure commitments at each scheme
- Assessing current financial viability, funding and business plan issues
- Review of context issues and 'fit' with wider housing and service strategies
- Analysis of resident and potential applicant profiles
- Full review of supply and demand issues
- Neighbourhood and demographic profiling
- Review of customer opinion and aspirations
- Consultation and communication strategy developing a client 'offer' as a benchmark
- A marketing review
- Developing a 'Sustainability Matrix'
- Classification of schemes and identifying schemes at risk
- Option development and appraisal. Costing feasibility design and financial appraisal
- Impact assessment to consider likely impact of options considered

## OUR TRACK RECORD

- Option appraisal reviews for over 20 RSLs throughout the UK

## EXAMPLES INCLUDE

- **Monmouthshire Housing Association** - Option Appraisal for 1400 + sheltered properties
- **Helena Partnerships, St Helens** - Option Appraisal 700 + sheltered properties
- **Hanover Housing Group** - Appraisal of 25 estates across the UK
- **Trafford Housing Trust** - Option Appraisals of 27 schemes in the Trafford area
- **Joseph Rowntree Housing Trust** - Appraisal and review of sheltered and general housing stock in the Beverley area
- **Harvest Housing Group** - Option Appraisal of all priority sheltered housing schemes across several local authority areas

## ADDED VALUE

- Experience of a wide range of similar commissions
- Knowledge and experience of regulatory requirements
- Experience of delivery and project management of appraisal outcomes
- Experience of working with customers, tenants and residents
- Broad knowledge of relevant housing and service delivery issues

For further information and case studies please refer to our website